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Jonathan Freeman Joins Grubb & Ellis/BRE Commercial as COO and CFO

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Jonathan Freeman was appointed as the new Chief Operating Officer and Chief Financial Officer at Grubb & Ellis/BRE Commercial, the regional real estate services firm based out of San Diego. In his new role, Freeman will lead the company's financial, administrative, human resources and information technology functions. He will also serve as a key advisor to the Chief Executive Officer and Board of Directors on major strategic initiatives relating to operational and financial matters.

In addition to his corporate responsibilities, Freeman will also assume the role of Principal of the company's Financial Advisory Services Practice, which advises clients on the financial and operational impacts of real estate decisions. Freeman brings more than 20 years of experience to Grubb & Ellis|BRE Commercial, including organization building, contract negotiations, growing sales and creating strategic partnerships primarily in the wireless technology and health care industries.

Freeman joins Grubb & Ellis|BRE Commercial from DriveCam Inc, a technology company dedicated to mitigating risk by improving driver behavior and assessing liability in collisions, where he was responsible for Federal and Telecommunication sector sales. In his first six months, Freeman closed six new Enterprise Accounts representing \$7.5 mil in deployment opportunities.

Prior to assuming his role at DriveCam, Freeman worked at Patientline Systems as Chief Operating Officer and Chief Financial Officer of the San Diego-based IT healthcare startup. In this role, Freeman was responsible for all business operations, including marketing, customer operations, product development, legal, finance and human resources. During his tenure, he developed a deal pipeline of \$280 mil in future business through strategic partner referrals, trade shows and direct mail. He also helped revamp the company's marketing presence and diversify its product line to allow for market expansion.

Previously, Freeman spent nearly a decade at Intel Corporation in a variety of positions, including financial controller and director of strategic marketing.

As part of Grubb & Ellis|BRE Commercial's leadership team, Freeman will play a key role in new business initiatives, potential merger and acquisitions and managing current investments and joint ventures. He will also evaluate the company's overall operations, including reporting, forecasting and communication of the key elements of the company's plans versus performance to directors, investors and auditors.