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**SDBJ Poll**

Some companies are dealing with these economic times by reducing employees' salaries. And yours?

My company has reduced salaries.

My company has considered reducing salaries.

No salary reductions here.

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 IS A STRONG MENTAL APPROACH TO GOLF

Posted date: 1/19/2009

## Poway Business Park Sees \$15M Building Sale

An industrial building in the 12400 block of Stowe Drive in Poway sold for \$15 million. Grubb & Ellis|BRE Commercial announced the sale Jan. 16.

The 133,100-square-foot building was purchased by DEI LLC. The seller was Hunter Douglas Inc.

The buyer was represented by Bryce Aberg, Barry Hendler, Todd Murphy and Matty Sundberg of Grubb & Ellis. Russ Sande and John Brady of CresaPartners represented the seller.

Following the sale, Cycle Express — doing business as National Powersport Auctions — leased the entire building for \$6.6 million for five years. National Powersport Auctions will relocate from its current location on Gregg Street in Poway.

Hendler and Sundberg represented the lessor.

The tenant was represented by Aberg, Hendler, Murphy and Glenn Arnold.

— Michelle Mowad

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### WEEKLY EDITION

Jan. 19 - 25, 2009



#### Escalating Costs Drives PPH to Scale Back Construction Plans

Faced with significant cost increases to build a new hospital in Escondido, Palomar Pomerado Health officials are seeking ways to trim \$184 million off the project's estimated \$957 million price tag.

#### Tapping TARP

Seacoast Commerce Bank in Chula Vista would seem an unlikely candidate to receive U.S. Treasury Department funds through the \$700 billion stimulus package intended to jump-start the stalled economy.

#### Fallbrook Gears Up After \$25M VC Investment

Fallbrook Technologies, which makes the NuVinci manual transmission that improves torque efficiency in bicycles and electric vehicles, recently fetched \$25.4 million in venture funding.

#### Slump Puts Bite on Gaslamp Bistros

Downtown's dining scene has undergone a lot of changes recently, and the economy is the main reason, says Jimmy Parker, director of the Gaslamp Quarter Association, a trade group that promotes businesses within the district.

### WEEKLY EDITION

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I am extremely happy with my decision to advertise in the Gallery section of the San Diego Business Journal. I have seen immediate results and it's apparent to me that my ads are being seen by all the right people.

— Jennifer Bonaxia,  
 Owner/Broker of JB Home Sellers

**GALLERY**