

Real Estate Forum

May/June 2009

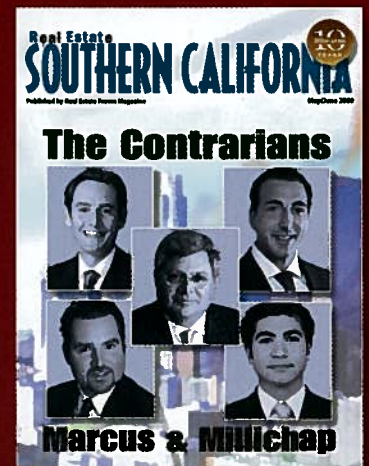
An incisivemedia publication

Ernst & Young Decodes the Distress Puzzle

SOUTHERN CALIFORNIA EDITION

*****FIRM**CAR-RT LOT**C-D26
1842248 C3 RSC
LESLEY SIMMONS
GRUBB & ELLIS BRECOMMERCIAL
POZZ
REFZ
003059
SAN DIEGO CA 92122-6240
4350 LA JOLLA VILLAGE DR
STE 500

Southern California Digital Edition: www.resocal-digital.com



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★2008 POWER BROKER AWARDS★

TOP LEASING AND SALES FIRMS

Marcus & Millichap
NAI Puget Sound Properties
Neil Walter Company
Pacific Real Estate Partners
Pacific Real Estate Partners Inc.
Paragon Real Estate Advisors
The Andover Company, Inc.
Wallace Properties, Inc.
Washington Partners Corporate
Real Estate
West Coast Commercial Realty

SOUTH BAY/SAN JOSE

CB Richard Ellis
Colliers International
Cornish & Carey Commercial/ONCOR
International
CPS, Commercial Property Services
CresaPartners
Cushman & Wakefield
Grubb & Ellis
GVA Kidder Mathews Wayne Mascia
Jones Lang LaSalle Americas, Inc.
Marcus & Millichap
Meacham/Oppenheimer, Inc.
Moison Investment Company
NAI BT Commercial
Newmark Knight Frank
Prime Commercial, Inc.
Ritchie Commercial
Studley

SOUTHWEST FLORIDA

Boback Commercial Group, RE/MAX Edge
CB Richard Ellis
Coldwell Banker Commercial NRT
Colliers Arnold
Cushman & Wakefield
Investment Properties Corporation
LandQwest Commercial
NAI Southwest Florida, Inc.
Pate Taylor Inc.
Premier Commercial Properties
Prudential Florida WCI
RE/MAX Realty Group, Commercial Division
Sperry Van Ness
VIP Commercial - TCN Worldwide
Woodyard & Associates, LLC

SPOKANE

Goodale & Barbieri Company
Kiemle & Hagood Company
NAI Black

ST. LOUIS

Balke Brown Associates
Block Hawley Commercial Real
Estate Services
CB Richard Ellis
Colliers Turley Martin Tucker
EVS Realty Advisors, Inc.
Jones Lang LaSalle Americas, Inc.
Lee & Associates
NAI DESCO
Sansone Group
Solon Gershman Inc.

TALLAHASSEE

Coldwell Banker Hartung & Noblin, Inc.
Proctor & Long LLC
TALCOR Commercial Real Estate
Services, Inc.

TAMPA/ST. PETERSBURG

Bishop & Associates, Inc.
CB Richard Ellis
CLW Real Estate Services Group
Coldwell Banker Commercial NRT
Coldwell Banker Commercial Saunders
Real Estate
Colliers Arnold
Cushman & Wakefield
Grubb & Ellis|Commercial Florida
GVA Advantis
HREC Investment Advisors
Jones Lang LaSalle Americas, Inc.
Marcus & Millichap
NAI Tampa Bay
Studley
The Plasencia Group, Inc.
The Ross Realty Group, Inc.

TOLEDO

AA Green Realty
CB Richard Ellis | Reichle Klein
DiSalle Real Estate
Gerdenich Realty
Lennex Realty Company
Lorenzen Realty
Newlove Realty
P&R Chapman Realty
Park West Realty, Inc.
Signature Associates

TUCSON

Bourn Partners, LLC
CB Richard Ellis
Chapman Lindsey Commercial Real Estate
Services, LLC
Commercial Retail Advisors, LLC
Hendricks & Partners
Long Realty Company
Marcus & Millichap
Oxford Realty Advisors
PICOR Commercial Real Estate Services
Romano Real Estate
Synergy Commercial Real Estate
The Harpel Company, Inc.
Tucson Realty & Trust
Volk Company

TULSA

Bauer & Associates Inc
CB Richard Ellis
Coates Commercial Properties, LLC
Daniels Greer Properties, LLC
Dixon Real Estate Company
McKoy Company
Paradigm Realty Advisors
Stan Johnson Company
Tooman Partners, LLC
Walman Commercial Real Estate Services

WASHINGTON, DC

Cassidy & Pinkard Colliers
CB Richard Ellis
CresaPartners
Cushman & Wakefield
Eastdil Secured
Grubb & Ellis
H & R Retail, Inc.
HFF, L.P.
Jones Lang LaSalle Americas, Inc.
KLNb Retail
Marcus & Millichap
McShea & Company, Inc.
Millennium Realty Advisors, LLC
Molinaro Koger
NAI The Michael Companies, Inc.
Newmark Knight Frank
Next Realty Mid-Atlantic, LLC
Studley
Summit Commercial Real Estate, LLC
The Ezra Company
Transwestern
UGL Equis
West, Lane & Schlager/ONCOR
International
Woodmark Commercial Services, LLC

WEST MICHIGAN

Ben M. Muller Realty Co Inc
CB Richard Ellis
Colburn Hundley Inc.
Coldwell Banker Commercial
Schmidt Realtors
Grubb & Ellis|Paramount Commerce
Kwekel Companies
Marcus & Millichap
NAI Mid-Michigan Vlahakis Commercial
NAI West Michigan
Prudential CRES Callander Commercial
Real Estate Solutions 1031 INC
Signature Associates
Sperry Van Ness/Silveri Company
The Wisinski Group

WESTCHESTER/SOUTHERN CONNECTICUT

AMS Real Estate, LLC
Angel Commercial, LLC
CB Richard Ellis
Cushman & Wakefield
FirstService Williams
Friedland Realty Inc
H. Pearce Company
HK Group
Marcus & Millichap
Matthews Commercial Properties
Newmark Knight Frank
Northwest Atlantic Real Estate Services
Press/Cuozzo Commercial Realtors, Inc.
Prudential Serls Prime Properties
Commercial Group
Rakow Commercial Realty Group Inc.
Richard Gretsch Commercial Real Estate
Sperry Van Ness
Vidal/Wettenstein, LLC
Welco Realty, Inc.

LEASING

Name Title	Company Location	Primary Geographic Focus Property Specialization	Total Number of Completed Leases	Total SF of Completed Leases	Total Value of Completed Leases
Chris Hobson <i>Office Division Broker</i>	Grubb & Ellis BRE Commercial San Diego	Office Central San Diego	41	704,895 sf	\$259.1 million
Paul Perkins, Dave Simonsen, J. Michael Hoeck <i>SVPs</i>	NAI Alliance Reno, NV	Industrial Northern Nevada	52	1.86 million sf	\$54.3 million
Brandon D. Fugal <i>EVP</i>	Coldwell Banker Commercial Salt Lake City	Office Salt Lake City	54	825,999 sf	\$109.5 million
Robert Alexander <i>Chairman</i>	CB Richard Ellis New York City	Office New York City	22	1.26 million sf	\$663.1 million
Steven Podolsky <i>Principal</i>	Podolsky Northstar CORFAC International Riverwoods, IL	Industrial Chicago	33	2.85 million sf	\$60.9 million

PROPERTY TAXES

When your fair share
is neither fair
nor your share.

Your property tax is based on mass appraisals. That often results in your paying an unfair share of taxes. Members of American Property Tax Counsel are recognized leaders in developing ways to reduce taxes, as well as expertly handling the reappraisal and tax reduction process from the administrative level through trials and appeals. Our national network of 100 of the nation's top property tax lawyers has the local expertise to help ensure you don't pay one penny more than your fair share. Contact us toll free at 1-877-TAX-APTC (829-2782) or www.APTCNET.com.



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Smart, Aggressive Property Tax Advocacy

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