

PACESETTERS

REAL ESTATE PROFESSIONALS MAKING NEWS

NORTHERN people

BASIN STREET PROPERTIES

Basin Street Properties' Hospitality division has named **Hartmut Ott** general manager of the new 102-room Hampton Inn & Suites Suisun City Waterfront in Suisun City. Ott's 15 years of hospitality experience include his most recent position as director of rooms at Cavallo Point in Sausalito.

GVA KIDDER MATHEWS

GVA Kidder Mathews added three new industrial brokers to its Redwood Shores office. Vice presidents **Fabrizio Paolozzi** and **Bryan Pennington** join from Coldwell Banker Commercial. **Brad Scott** will serve as an associate.

K&L GATES LLP

Louise C. Adamson, partner at K&L Gates LLP's San Francisco office, is one of 60 attorneys who have become certified as Leadership in Energy and Environmental Design Accredited Professionals by the U.S. Green Building Council at the firm's U.S. and London offices. Her practice focuses on real estate acquisition and disposition, leasing, financing, development, construction and tax-deferred exchanges.

NOLTE ASSOCIATES

Nolte Associates Inc. was ranked best civil engineering firm in Madera by the U.S. Local Business Association. The USLBA selected the firm for the 2009 "Best of Madera Award" in the civil engineering category.

SOUTHERN people

ASSOCIATION OF SILICON VALLEY BROKERS

NAI BT Commercial's **Boyd Smith** earned the Association of Silicon Valley Brokers' Rookie of the Year award for his performance in 2008. He joined the firm in 2007.

CRESAPARTNERS

CresaPartners' Los Angeles office hired **Sean Westgate** as a senior vice president. Prior to joining the firm, Westgate held positions as vice president at Jones Lang LaSalle/Staubach and assistant director at Studley.

DOUGLAS WILSON COS.

Michael Cain joined Douglas Wilson Cos. as managing director of asset sales and advisory, a position in which he will oversee the company's advisory services and the strategic disposition of client loan portfolios and real property assets. Most recently, Cain served at GE Real Estate as the Western regional director of structured finance.

GRUBB & ELLIS | BRE COMMERCIAL

Grubb & Ellis | BRE Commercial named the following brokers as the company's top producers for 2008: **Chris Hobson, Dave Odmark, Barry Hendler, Rick Reeder, Mike Erwin, Andy LaDow, Frank Wright, Tim Winslow, Glenn Arnold, Richard Gonor** and **Tony Russell**. **Brant Aberg** and **Andrew Peterson** shared the title of Rookie of the Year for the same period.



Rick Sheckter



Richard Plummer

GRUBB & ELLIS CO.

Grubb & Ellis Co.'s **Rick Sheckter**, senior vice president at the Los Angeles East office, received the 2008 Spirit of Grubb & Ellis Award for the Los Angeles metro region. Sheckter has been with the company since the start of his commercial real estate career in 1986. Also, the downtown Los Angeles office added **Richard Plummer** as senior vice president. Plummer was also named to the company's Institutional Capital Markets Group. He joins from Cushman & Wakefield, where he was a member of the Capital Markets Group for 21 years.

HALIFAX GROUP

Halifax Group bolstered its commercial real estate division by adding **Troy Wooton** to lead the group as principal and executive vice president. Wooton will specialize in distressed asset consulting and investment management solutions for banks, financial institutions and real estate investors. Prior to joining the firm, he served as vice president and shareholder of Lee & Associates Newport Beach Inc.

MAISON ASSOCIATES

Real estate research and consulting firm Maison Associates honored **Chuck Sigmon**, Sapphire Tower's director of sales, with three awards. Sigmon received the "Top Overall Sales" award for downtown San Diego, "Top Agent for New Home Transactions" for San Diego County, and "Top Agent for Luxury Property Sales" in metro central San Diego. The 32-story, 97-unit project is a project by Centurion Partners and Avion Development.

NAI SAN DIEGO

NAI San Diego named **Martin F. Alfaro** as associate vice president. Alfaro specializes in acquisition, disposition and leasing deals. Previously, he was an associate at Award Commercial Properties.

NATIONAL ASSET SERVICES

Karen E. Kennedy is heading National Asset Services, a newly formed asset management company specializing in tenant-in-common properties, as president and founder. The company's nationwide portfolio is valued at \$2 billion. It manages sole-owner and multi-owner properties.

PACESETTERS

The California Real Estate Journal welcomes announcements of new hires, promotions, transfers and award winners. E-mail information and photos to RealEstate@DailyJournal.com.
Compiled by Carla Pineda.

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IRVINE



16782 Von Karman Ave, Unit #24
Listing Broker: **Voit Commercial Brokerage**

- 7,405 sq ft Turn-Key Flex-Industrial Condo
- \$715,000 Minimum Bid (\$97 psf)

IRVINE



16782 Von Karman Ave, Unit #12
Listing Broker: **Cushman & Wakefield**

- 8,462 sq ft Turn-Key Office Condo
- \$1,105,000 Minimum Bid (\$131 psf)

IRVINE



16782 Von Karman Ave, Unit #25
Listing Broker: **CB Richard Ellis**

- 9,723 sq ft Single Tenant Leased-Investment
- \$1,165,000 Minimum Bid (\$120 psf – 12% cap rate)

TUSTIN



1382 Valencia Ave, Unit J
Listing Broker: **CB Richard Ellis**

- 3,774 sq ft Turn-Key Flex-Industrial Condo
- \$375,000 Minimum Bid (\$99 psf)

Visit AuctionPoint.com for details.

Preferred Lender **Bank of America**